



PICOQUANT

Working in photonics – PicoQuant

October 27, Berlin
Mario Gerecke

PicoQuant GmbH

Our location



Technology Park
Adlershof



The Brandenburg Gate



The PicoQuant
Team



PICOQUANT

Pulsed Diode Lasers

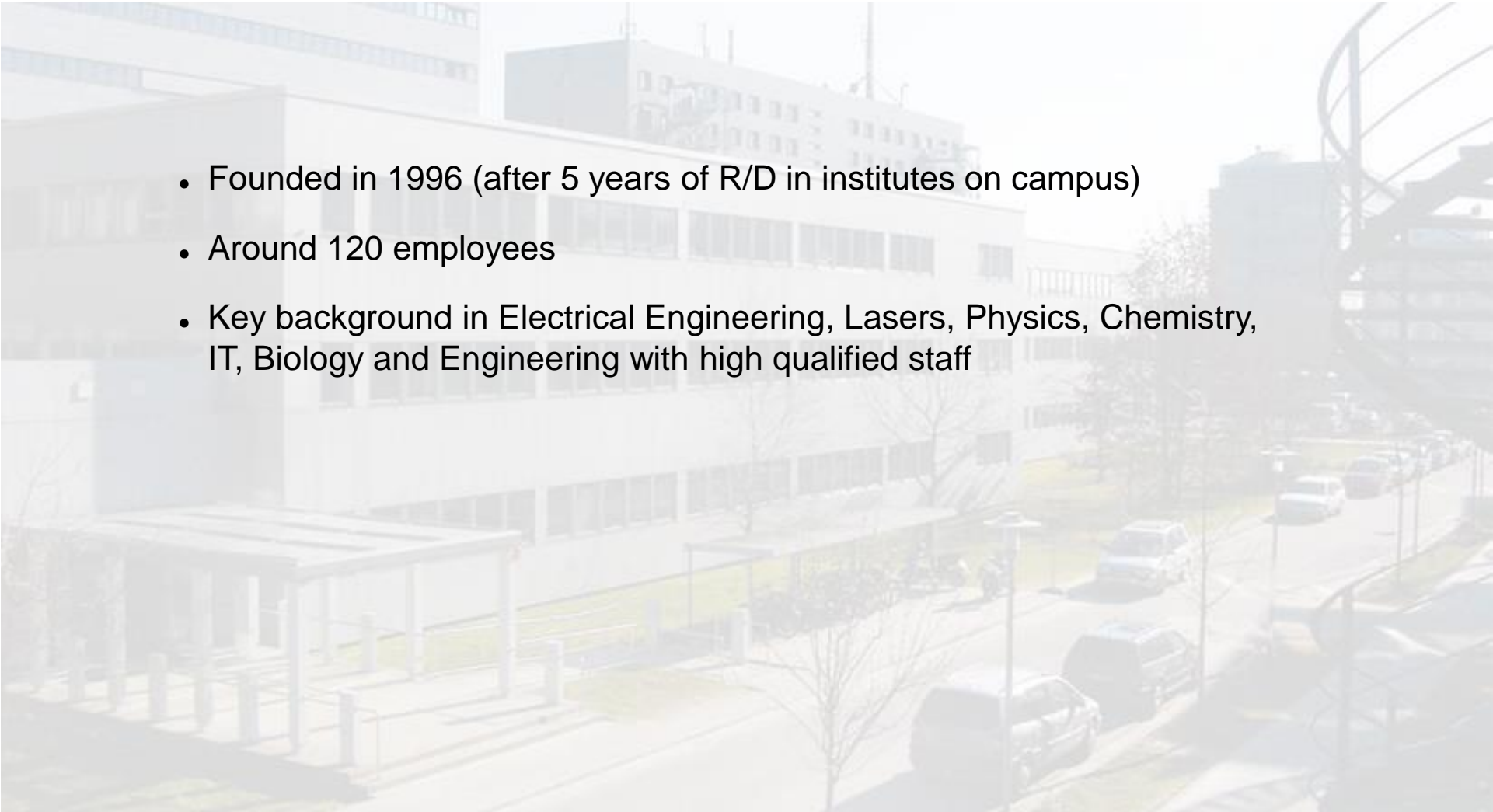
Time-resolved Confocal Microscopes & LSM upgrade kits

Fluorescence Lifetime Spectrometers

Photon Counting Instrumentation

PicoQuant Group

- Founded in 1996 (after 5 years of R/D in institutes on campus)
- Around 120 employees
- Key background in Electrical Engineering, Lasers, Physics, Chemistry, IT, Biology and Engineering with high qualified staff



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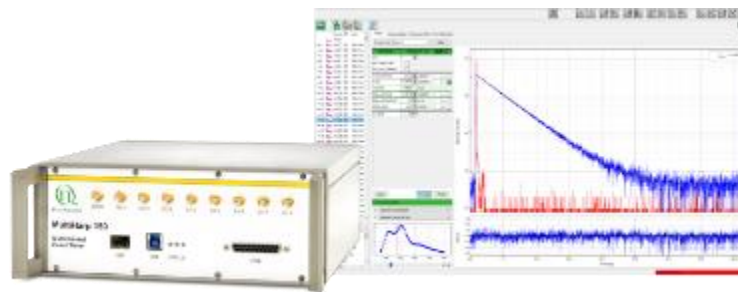
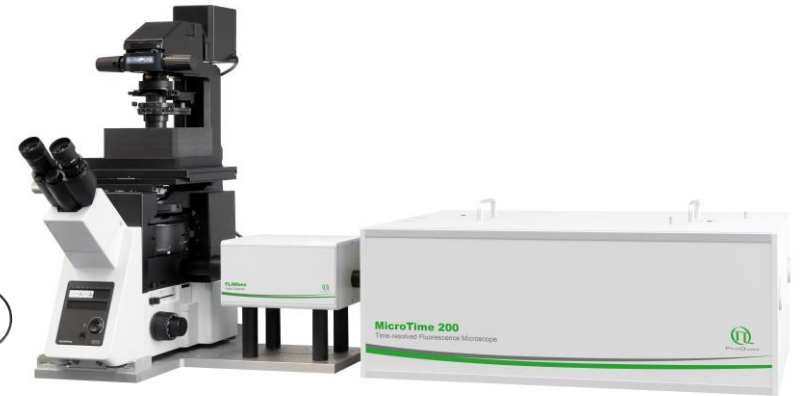
Portfolio



Pulsed Diode Lasers



Time-resolved Confocal Microscopes & LSM upgrade kits

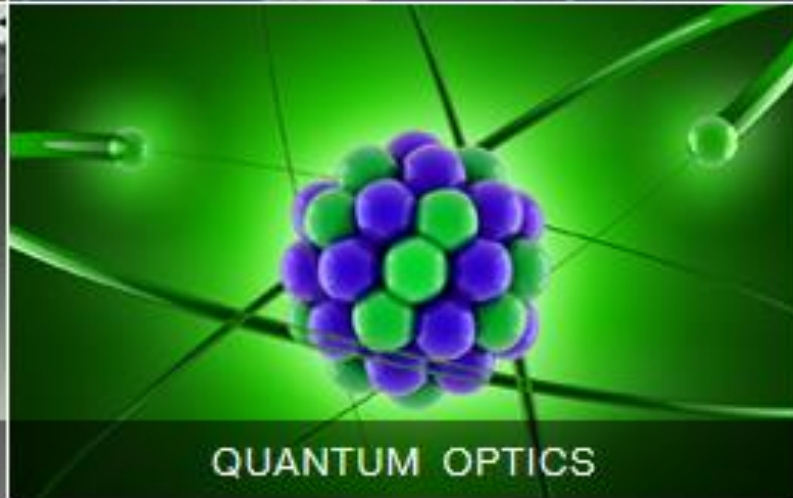
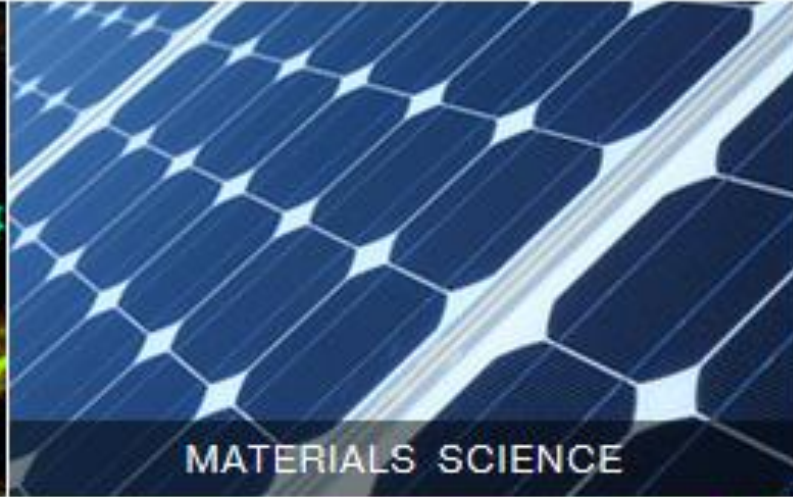


Photon Counting Instrumentation



Fluorescence Lifetime Spectrometers

Key expertise and applications



My CV

Mario Gerecke

- 2008 – 2013 Chemistry studies at Humboldt University Berlin
 - Specialization on Physical Chemistry
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 - Diploma thesis: fs solvation dynamics near phospholipid bilayers



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 - Both sales & application specialist
 - Responsible for demo stock
- From 2021: Team leader sales & application specialists for lasers & TCSPC



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Sales & Application specialist at PicoQuant

- Answering emails and requests from customers
 - Customers = Professors, Post-docs, PhD student, developers in companies
 - Discussing planned applications and setups on very high level
 - Calls via phone/zoom/Skype
 - Advising resellers

 - (No persuasions, no cold calling, etc)
 - → >75% office / home office
- Customer visits
- Exhibitions and conferences
- Intersections to:
 - Production, shipping, support
 - Marketing, Product management
 - development



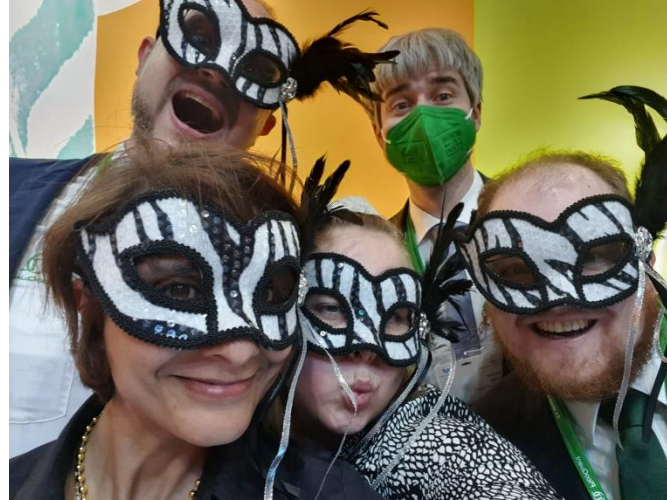
CLEO San José 2018

Exhibitions and conferences



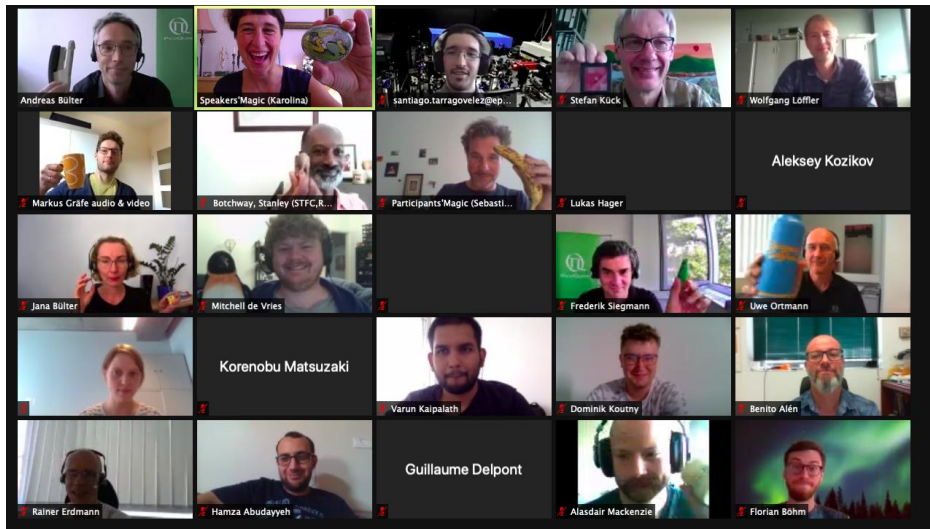
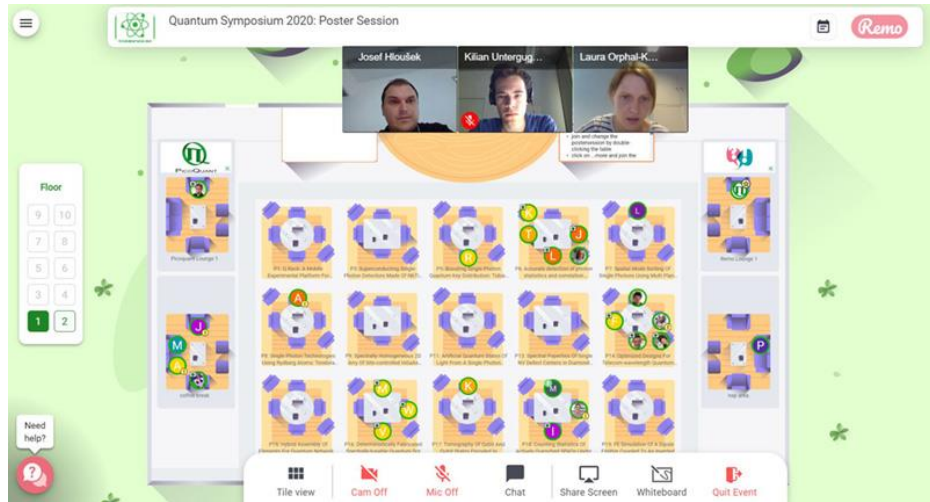
Photonics West San Francisco 2022

Exhibitions and conferences



Laser – World of Photonics, Munich 2022

Lock down- webinars & online events



Removing Incoherence – How?

- Electro-Optic Modulator (EOM) upgrade for VisIR
 - EOM routinely used to cut laser pulses
 - bottle neck remains fast electronic controlling of EOM
 - PicoQuant's solution: Programmable Pulse Generator PPG 512



Source: IXBlue Modulators & Modbox catalogue



Mario Gerecke

PicoQuants Annual Events Worldwide

September Berlin, Germany	International Workshop on “Single Molecule Spectroscopy and Super-resolution Microscopy in the Life Sciences”	
November Berlin, Germany	European Short Course on “Principles and Applications of Time-resolved Fluorescence Spectroscopy”	practical sessions
February/March Berlin, Germany	European Short Course on “Time-resolved Microscopy and Correlation Spectroscopy”	practical sessions
May/June Berlin, Germany	International Symposium on „Single Photon based Quantum Technologies“	
February/September Berlin, Germany	SymPhoTime Training Day	hands-on/ demo
throughout the year worldwide	“Science in your lab”, Series of events organized by PicoQuant along with a local research institute or distributor	hands-on/ demo
January/February San Francisco, US	Young Investigator Award, BIOS Conference on “Single Molecule Spectroscopy and Superresolution Imaging” (SPIE)	

Team leader in sales & application

- Responsible for tasks assigned to the team
 - 5 team members
 - Responsible for quality
 - Responsible for timeliness
 - Establishment of standards
- Being contact person and trainer for new employees
- Coordination of intersections to other departments
- Coordinating travels, holidays, etc

Fields of activity for physicists @ PicoQuant

research and development

development of innovative techniques

*

cooperations with customer projects

*

development of new products and systems

*

software development

sales and marketing

discussing customer's applications

*

attending exhibitions&conferences

*

product management

customer service and support

installation of complex systems
all over the world

*

supporting customers
online and in person

production

complex production tasks

*

construction of systems

*

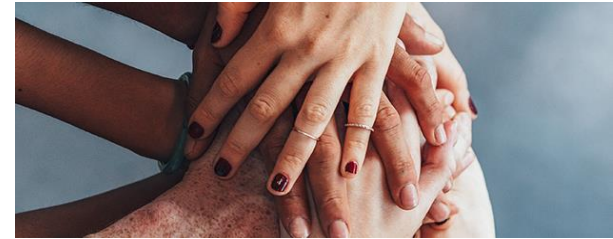
calibrations tasks, quality inspections

*

production processing

Ways to PicoQuant

- Vacancies published in career networks and on our own homepage:
 - <http://www.picoquant.com/company/carrers>
- recommendations from the community
- from customer to colleague
- Speculative applications(!)
- from working student to full-time worker



Your contact: Mariola Axman
(human resources)
jobs@picoquant.com



general job requirements

- hands-on experience in our research fields helpful
- capable of working in teams, with excellent problem solving and analytical skills
- PhD helpful for some positions – not generally required!

Join PicoQuant – open positions

- Product manager Materials Sciences
 - Development and implementation of long-term product strategies for an application field
- Sales & Application specialist for TCSPC & Lasers (my team ;))
 - Answering requests, discuss customer's application, events
- Software engineer
 - Application-focused software development for TCSPC electronics
- FPGA developer
 - Development and implementation of timing algorithms in FPGA logics (hardware-software co-design)

Time for questions



Inboxes for questions



jobs@picoquant.com

info@picoquant.com